

MBAIAA IGR MEETING

May 8, 2018

- Meeting called to order by Flossie S @ 7:01pm
- Serenity Prayer and 12 Tradition observed
- New IGR's: Danny Saturday Solutions and Jill Seniors in Sobriety Tuesday
- Birthdays: Joanne 4/28- 27yrs, May 5/1- 26 yrs, John 4/20- 9yrs
- Steering Committee Intro- Present: Jana D (Office Admin), Susan B (IGR at Large), Carissa H (IGR at Large), Kate (IGR at Large), Kelly (PICPC Chair), Sydney H (Treasurer), Chris T (Recording Sec), Flossie S (Chairperson). Total Attendees: 22
- Previous meeting minutes read and approved with changes

Chairperson Report- Flossie S

- May step workshop continuing Saturdays at St James Church. 2-4pm food will be provided.

Treasurer Report- Sydney H

- April Gross \$5485.01 Expenses \$4708.63 Net \$776.38
- Group Contributions are catching up to LY
- Sydney will look at previous years minutes to seek answer for question re: prudent reserve in correlation with operating expenses.

Central Office Admin Report- Jana D

- GSO NY finances are steady and consistent.
- Big Book ha been translated in the Navajo language and is now available for purchase.

12 Step Chair- (Open Position)

PICPC- Kelly

- No report but will be needing to step down in July, person taking over must have strong organizational skills.

Birthday Meeting Chair- Barbara N/A

- Sat 5/26 Host Group Friday Men's Stagg Speaker TBD

GSR's- Barbara NA

Website- Mike V

- Running Smooth, 5180 visitors, 10k page views. Top Areas: Home Page, Find a Meeting, Event Calendar, and "What is AA"
- Remind people to use the event calendar, there are events updates regularly.
- "The Meeting Guide" on the foot of all the pages links to an App. The app is able to tell the user what meeting is closest to them and give directions. It is being adopted by many fellowships nation and worldwide. Great tool to have on travels.

- Digital contributions, continue to talk up to your groups to do the research on SFAA.org seeing their study, feel free to contact them for questions. Would love feedback to see if this may be a helpful tool to the MBAIAA.
- New assistant Web Admin, Joe! Anyone with web design and web admin skills Mike would love to speak with them!

MBAR- Mae

- MBAR 2019 Meetings are now at 11am 2nd Sat of the month at Martinez Hall see website for details.
- Getting committees going want young and old! Lots of service positions will be available.

MONYPAA- Amber NA

- Talent Show! Lots of positive feedback 30-40 attendees. Went very well a lot of fun and fellowship was had by all.

H&I- Nick Q

- Have questions on H&I? Come to the H&I meeting 1st Thurs of the month at Martinez Hall 7pm
- H&I has no surplus continue to pass the can, pass the can separate from the groups donation basket.
- Looking for Group H&I Liaisons to keep the meetings informed of H&I activities and needs.
- Many service positions available and people are needed to bring meetings to those in jails and institutions, recently meetings did not happen in institutions due to lack of volunteers. We are the only Big Book some may see.

New Business- Jana D & Flossie

- Unity Day 2018: Sunday June 17th Toro Park. Salinas to choose the speaker this year. Meal tickets packets distributed. Raffle chair collecting services and prizes from members and groups packets handed out as well as flyers. Return to CO before 6/15.
- 50th Anniversary Event: Sat July 21 Chair Jana and Co-Chair Tim K. Will be held at Hidden Valley Music Seminar Center in CV. Very reasonable fee for rent and plenty of parking. Will be late afternoon/early evening event.
- Secretary training workshop organized by Susan B, 8/18 2pm Franklin and High. All are welcome!
- Hawaii Raffle tickets \$10 each! Will begin selling at Unity Day. Convention 11/1-11/4/2018 at Hilton Hawaiian Village in Honolulu Hi.
- Elections: New IGR at Large: Brian H, and 12 Step Chair: Deb
- Elections upcoming in July: Steering Committee Treasurer, Secretary, and 4 IGR at Large positions.

7th Tradition Observed and meeting closed with the Responsibility Statement

Meeting Adjourned at 8:05pm

Next Meeting 6/12/18 7pm

MBAIAA
Profit & Loss
 April 2018

	Apr 18
Ordinary Income/Expense	
Income	
BIRTHDAY MEETINGS	
50-50 Raffle	252.00
7Th Tradition	276.00
Book Raffle	99.00
Total BIRTHDAY MEETINGS	627.00
GROUP CONTRIBUTIONS	
Group Contributions	3,875.12
Total GROUP CONTRIBUTIONS	3,875.12
LITERATURE SALES	1,029.38
OTHER CONTRIBUTIONS	
Grateful Givers	400.00
Total OTHER CONTRIBUTIONS	400.00
Payroll Tax Refund	189.00
STEERING & IGR 7TH TRAD	57.00
Total Income	6,177.50
Cost of Goods Sold	
Cost of Goods Sold	
COG-Books	665.32
COG-Pamphlets	14.49
Cost of Goods Sold - Other	12.68
Total Cost of Goods Sold	692.49
Total COGS	692.49
Gross Profit	5,485.01
Expense	
ANSWERING SERV.	104.00
BIRTHDAY EXPENSES	
Bday rent	200.00
BIRTHDAY EXPENSES - Other	40.40
Total BIRTHDAY EXPENSES	240.40
COPIER MAINTENANCE CONTRA...	56.68
INSURANCE	90.00
INTERNET SERVICES	49.95
LITERATURE	1,145.24
OFFICE SUPPLIES	133.91
Payroll	
Payroll Wages	2,219.50
Taxes	-216.10
Total Payroll	2,003.40
RENT	821.00
TELEPHONE	64.05
Total Expense	4,708.63
Net Ordinary Income	776.38
Net Income	776.38

MBAIAA
Profit & Loss Prev Year Comparison
January through April 2018

	Jan - Apr 18	Jan - Apr 17	\$ Change	% Change
Ordinary Income/Expense				
Income				
BIRTHDAY MEETINGS				
50-50 Raffle	986.50	992.00	-5.50	-0.6%
7Th Tradition	1,097.37	1,302.36	-204.99	-15.7%
Book Raffle	337.00	276.00	61.00	22.1%
Total BIRTHDAY MEETINGS	2,420.87	2,570.36	-149.49	-5.8%
GROUP CONTRIBUTIONS				
Group Contributions	11,379.72	11,929.79	-550.07	-4.6%
Total GROUP CONTRIBUTIONS	11,379.72	11,929.79	-550.07	-4.6%
LITERATURE SALES	4,438.79	1,967.67	2,471.12	125.6%
NSF Checks	0.00	12.00	-12.00	-100.0%
OTHER CONTRIBUTIONS				
5'ers	0.00	5.00	-5.00	-100.0%
Anonymous	0.00	273.00	-273.00	-100.0%
Grateful Givers	708.00	1,578.85	-870.85	-55.2%
Gratitude	0.00	264.00	-264.00	-100.0%
H&I contribution	0.00	232.67	-232.67	-100.0%
Miscellaneous	0.00	47.50	-47.50	-100.0%
Total OTHER CONTRIBUTIONS	708.00	2,401.02	-1,693.02	-70.5%
Payroll Tax Refund	189.00	0.00	189.00	100.0%
STEERING & IGR 7TH TRAD	216.00	131.25	84.75	64.6%
Total Income	19,352.38	19,012.09	340.29	1.8%
Cost of Goods Sold				
Cost of Goods Sold				
COG-Books	3,247.53	1,074.42	2,173.11	202.3%
COG-Meeting Schedules	-1.00	0.79	-1.79	-226.6%
COG-Pamphlets	56.67	44.78	11.89	26.6%
Cost of Goods Sold - Other	103.78	7.66	96.12	1,254.8%
Total Cost of Goods Sold	3,406.98	1,127.65	2,279.33	202.1%
Total COGS	3,406.98	1,127.65	2,279.33	202.1%
Gross Profit	15,945.40	17,884.44	-1,939.04	-10.8%
Expense				
ANSWERING SERV.	453.20	444.80	8.40	1.9%
BANK CHARGES				
Insufficient Funds Fee	0.00	12.00	-12.00	-100.0%
Service Charges	0.00	6.00	-6.00	-100.0%
Total BANK CHARGES	0.00	18.00	-18.00	-100.0%
BIRTHDAY EXPENSES				
Bday cof-supply	135.64	176.37	-40.73	-23.1%
Bday rent	800.00	600.00	200.00	33.3%
BIRTHDAY EXPENSES - Other	96.15	84.51	11.64	13.8%
Total BIRTHDAY EXPENSES	1,031.79	860.88	170.91	19.9%
COMPUTER & SOFTWARE	335.37	292.06	43.31	14.8%
COPIER MAINTENANCE CONTRA...	235.76	209.63	26.13	12.5%
IGR RENT	180.00	0.00	180.00	100.0%
INSURANCE				
D&O Insurance	0.00	643.00	-643.00	-100.0%
Workmans Comp	0.00	109.57	-109.57	-100.0%
INSURANCE - Other	360.00	180.00	180.00	100.0%
Total INSURANCE	360.00	932.57	-572.57	-61.4%

MBAIAA
Profit & Loss Prev Year Comparison
January through April 2018

	Jan - Apr 18	Jan - Apr 17	\$ Change	% Change
INTERNET SERVICES				
Website upgrade	1,408.00	0.00	1,408.00	100.0%
INTERNET SERVICES - Other	199.80	199.80	0.00	0.0%
Total INTERNET SERVICES	1,607.80	199.80	1,408.00	704.7%
LITERATURE	2,672.24	886.46	1,785.78	201.5%
MISCELLANEOUS	0.00	47.50	-47.50	-100.0%
OFFICE SUPPLIES				
OPEN HOUSE	0.00	37.36	-37.36	-100.0%
OFFICE SUPPLIES - Other	405.40	484.24	-78.84	-16.3%
Total OFFICE SUPPLIES	405.40	521.60	-116.20	-22.3%
Payroll				
Payroll Wages	8,006.22	9,782.04	-1,775.82	-18.2%
Taxes	-638.08	0.00	-638.08	-100.0%
Total Payroll	7,368.14	9,782.04	-2,413.90	-24.7%
POSTAGE				
Stamps	103.10	49.00	54.10	110.4%
Total POSTAGE	103.10	49.00	54.10	110.4%
Reconciliation Discrepancies	0.50	0.20	0.30	150.0%
RENT	3,284.00	3,284.00	0.00	0.0%
SPEC. EVENTS EXPENSES				
Holiday Banquet	200.00	0.00	200.00	100.0%
Total SPEC. EVENTS EXPENSES	200.00	0.00	200.00	100.0%
TELEPHONE	256.16	373.22	-117.06	-31.4%
Total Expense	18,493.46	17,901.76	591.70	3.3%
Net Ordinary Income	-2,548.06	-17.32	-2,530.74	-14,611.7%
Net Income	-2,548.06	-17.32	-2,530.74	-14,611.7%

MBAIAA
Contributions by Group
April 2018

Name	Amount
.Carmel	
EARLY DISCUSSION - 14...	136.80
CARMEL MONDAY NIGH...	37.00
GOOD MORNING CARM...	382.00
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Total .Carmel	555.80
.Carmel Valley	
C.V. WOMEN'S - 139741	57.60
WOMEN'S 12 & 12 STUD...	114.00
THE MIGHTY MUFFINS - ...	504.50
C.V. STEP STUDY - 1456...	40.80
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Total .Carmel Valley	716.90
.Corral de Tierra	
WOMEN CORRAL DE TE...	28.66
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Total .Corral de Tierra	28.66
.Marina	
CIRCLE OF GRATITUDE ...	32.00
OTTER GROUP - 673398	159.00
MARINA THURSDAY NIG...	25.00
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Total .Marina	216.00
.Monterey	
ATTITUDE ADJUST FRI - ...	106.00
SUNRISE GROUP - 139332	483.17
ATTITUDE ADJUST TUE ...	89.31
SUNDAY BIG BOOK STU...	97.68
TOPIC TAG - 715756	85.00
SUNRISE GROUP - 139332	483.05
SPIRIT WOMEN - 710488	2.15
Big Book Comes Alive 72...	35.00
SATURDAY SOLUTIONS ...	121.20
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Total .Monterey	1,502.56
.Pacific Grove	
WILD WOMEN - NOON - ...	143.00
MEN'S STAG - 101762	90.00
FRESH START GROUP - ...	183.00
WILD WOMEN - NOON - ...	112.00
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Total .Pacific Grove	528.00
.Seaside	
SENIORS IN SOBRIETY -...	136.20
SENIORS IN SOBRIETY -...	191.00
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Total .Seaside	327.20
TOTAL	3,875.12