

MBAIAA IGR MEETING

July 10, 2018

- Meeting called to order by Flossie S @ 7:01pm
- Serenity Prayer and 12 Tradition observed
- New IGRs since last meeting: Sabrina for GMC, Megan for Monday Women's Big Book Meeting.
- Birthdays: Andy 33yrs 7/2
- Steering Committee Intro- Present: Jana D (Office Admin), Susan B (IGR at Large), Kate (IGR at Large), Carissa H (IGR at Large), Shena (IGR at Large), Amy (IGR at Large), Chris T (Recording Sec), Flossie S (Chairperson). Total Attendees: 23
- Previous meeting minutes read and approved with 0 opposed.

Chairperson Report- Flossie S

- Busy time of year lots of AA events IGR's please carry the message with enthusiasm..
- Please consider if you are attending a meeting and they do not have IGR representation ask the group to consider a rep to give that group a voice, keep the group informed, and allow for their participation in MBAIAA decisions.
- Steering committee still discussing Prudent Reserve Policy, will bring to IGR's when such policy is developed and considered.

Treasurer Report- Jana

- June Gross \$6404.73 Expenses \$5423.91 Net \$980.82. Profit and Loss from previous year and Prudent Reserve Operating expense account fund as of 6/30/18 provided to IGRs. Expenses are currently on track.
- Unity Day attendance down due to event falling o Father's Day. Numbers are still balancing, deposit to be returned for event space. Some meal ticket funds still being turned in. Will have final numbers will be available for July financial report.
- Motion made to "Take \$1408 from operating account and transfer to Prudent Reserve to replace funds used for website upgrade". Motion approved with 0 opposed.

Central Office Admin Report- Jana D

- Circle of Gratitude meeting Wed 12pm location change. New location 425 Carmel Ave in Marina. Will be reflected on website.
- Discontinued Meetings: Thurs and Fri night LGBT meetings in Monterey

Committee Reports:

IGR at Large-

Shena: Has 2 new IGRS from meetings she had attended without representation.

Liason Reports-

Birthday Meeting Chair- Barbara N/A

- Sat 7/28 MONYPAA to host the Bday meeting speaker TBD

GSR's- Barbara NA

- Dessert with the Delegate 7/17 at Bethlehem Lutheran Church 7pm

MBAR- Mae

- MBAR 2019 Meetings are now at 11am 2nd Sat of the month at Martinez Hall. Next meeting committee will be selecting the event space to host 2019 MBAR. Calendar flyer handed out to IGR's reflecting 2018 and 2019 meeting dates.
- Getting committees going want young and old! Lots of service positions will be available.

MONYPAA- NA

- Committee meeting 4th Sunday of the month 6:45pm Fellowship Hall. Talking up events and meetings. Looking forward to exciting events in the near future.

H&I- Alison G

- Have questions on H&I? Come to the H&I meeting 1st Thurs of the month at Martinez Hall 7pm
- Corrections correspondence a "Whole new way to be the Hand of AA". Excellent for those not wanting to go into institutions. A local member had the experience of corresponding with a prisoner via letters written back and forth and seeing the power of AA work in the life of a prisoner that would not face parole or freedom for a very long time. That member will now be able to meet the man he was in correspondence with as he has now been paroled as a result of AA and a spiritual experience. Being of service is powerful stuff!

Business and Housekeeping:

New Business- Jana D & Flossie

- 50th Anniversary Event: Sat July 21 4-8pm, Chair Jana and Co-Chair Tim K. Will be held at Hidden Valley Music Seminar Center in CV. No charge for use of facility. BBQ, Speakers, Fun, Entertainment, Archives, and Fellowship. A wonderful afternoon is being planned.
- Secretary training workshop organized by Susan B, 8/18 St James Church Franklin and High. All are welcome! No frills, no charge meeting! Great way to learn how to be a Trusted Servant Secretary.
- Hawaii Raffle tickets \$10 each! Selling max of 450 tickets. Will begin selling at Unity Day. Convention 11/1-11/4/2018 at Hilton Hawaiian Village in Honolulu Hi. IGR's encouraged to turn in tickets if you are unable to sell them. Motion made "If 400 tickets are not sold by 7/28 the drawing will take place on Aug Bday meeting" Motion approved with 0 opposed.
- Elections: Steering Committee Treasurer (Kate) , Recording Secretary (Chris T to continue) and IGR at Large positions (Ryan, Carissa, Amy, Viva, and Carissa). Men's 12step Chair (Justin) and PICPC (Chris). All positions filled, Thank you for being of service.

7th Tradition Observed and meeting closed with the Responsibility Statement

Meeting Adjourned at 8:00p Next Meeting 8/14/18 7pm

MBAIAA
Contributions by Group
June 2018

Name	Amount
.Carmel	
GOOD MORNING CARM...	941.59
CARMEL MONDAY NIGH...	36.60
Total .Carmel	978.19
.Carmel Valley	
THE MIGHTY MUFFINS - ...	400.00
C.V. WOMEN'S - 139741	57.60
LIVING SOBER - 606201	6.00
C.V REFLECTIONS - 689...	46.00
C.V. STEP STUDY - 1456...	10.20
Total .Carmel Valley	519.80
.Corral de Tierra	
WOMEN CORRAL DE TE...	22.50
Total .Corral de Tierra	22.50
.Marina	
CIRCLE OF GRATITUDE ...	44.50
OTTER GROUP - 673398	50.00
MARINA THURSDAY NIG...	37.00
MARINA WOMEN AA - 64...	25.00
OTTER GROUP - 673398	45.00
Total .Marina	201.50
.Monterey	
BIG BOOK THUMPERS - ...	29.00
ATTITUDE ADJUST FRI -...	62.00
ATTITUDE ADJUST TUE ...	95.81
TOPIC TAG - 715756	92.46
Big Book Comes Alive 72...	29.25
CLOSED WOMEN'S GRO...	81.00
SENIORS IN SOBRIETY I...	35.70
SUNDAY BIG BOOK STU...	64.54
GLBT BOOK STUDY - 17...	34.00
SUNRISE GROUP - 139332	329.45
SPIRIT WOMEN - 710488	112.61
Total .Monterey	965.82
.Pacific Grove	
WILD WOMEN - NOON - ...	145.00
MEN'S STAG - 101762	80.52
FRESH START GROUP - ...	210.60
FRIDAY NIGHT 12 & 12 - ...	60.00
MEN'S STAG - NOON - 6...	22.50
MONDAY SERENITY GR...	60.00
WILD WOMEN - NOON - ...	94.00
SUNDAY DISCUSSION - ...	182.40
Total .Pacific Grove	855.02
.Seaside	
SENIORS IN SOBRIETY -...	105.87
Total .Seaside	105.87
TOTAL	3,648.70

MBAIAA
Profit & Loss
 June 2018

	Jun 18
Ordinary Income/Expense	
Income	
BIRTHDAY MEETINGS	
50-50 Raffle	221.00
7Th Tradition	285.00
Book Raffle	77.00
Total BIRTHDAY MEETINGS	583.00
GROUP CONTRIBUTIONS	
Group Contributions	3,648.70
Total GROUP CONTRIBUTIONS	3,648.70
LITERATURE SALES	549.57
OTHER CONTRIBUTIONS	
Grateful Givers	551.24
Total OTHER CONTRIBUTIONS	551.24
SPECIAL EVENTS	
Hawaii Raffle	1,100.00
Workshop Event	109.00
Total SPECIAL EVENTS	1,209.00
STEERING & IGR 7TH TRAD	37.00
UNITY DAY income	167.33
Total Income	6,745.84
Cost of Goods Sold	
Cost of Goods Sold	
COG-Books	320.92
COG-Pamphlets	13.69
Cost of Goods Sold - Other	6.50
Total Cost of Goods Sold	341.11
Total COGS	341.11
Gross Profit	6,404.73
Expense	
ANSWERING SERV.	106.00
BIRTHDAY EXPENSES	
Bday rent	200.00
Total BIRTHDAY EXPENSES	200.00
CENTRAL OFFICE SEMINAR	30.00
COPIER MAINTENANCE CONTRA...	56.68
INSURANCE	90.00
INTERNET SERVICES	49.95
LITERATURE	1,692.96
OFFICE SUPPLIES	95.96
Payroll	
Payroll Wages	2,288.50
Taxes	-461.59
Total Payroll	1,826.91
RENT	821.00
SPEC. EVENTS EXPENSES	
Workshop Event	223.12
Total SPEC. EVENTS EXPENSES	223.12

MBAIAA
Profit & Loss
June 2018

	<u>Jun 18</u>
TELEPHONE	64.00
UNITY DAY Expense	<u>167.33</u>
Total Expense	<u>5,423.91</u>
Net Ordinary Income	<u>980.82</u>
Net Income	<u><u>980.82</u></u>

MBAIAA
Profit & Loss Prev Year Comparison
January through June 2018

	Jan - Jun 18	Jan - Jun 17	\$ Change	% Change
Ordinary Income/Expense				
Income				
BIRTHDAY MEETINGS				
50-50 Raffle	1,397.50	1,293.00	104.50	8.1%
7Th Tradition	1,612.37	1,838.62	-226.25	-12.3%
Book Raffle	502.50	400.00	102.50	25.6%
Total BIRTHDAY MEETINGS	3,512.37	3,531.62	-19.25	-0.6%
GROUP CONTRIBUTIONS				
Group Contributions	17,276.45	17,436.46	-160.01	-0.9%
Total GROUP CONTRIBUTIONS	17,276.45	17,436.46	-160.01	-0.9%
LITERATURE SALES	5,453.09	2,881.54	2,571.55	89.2%
NSF Checks	0.00	12.00	-12.00	-100.0%
OTHER CONTRIBUTIONS				
5'ers	0.00	5.00	-5.00	-100.0%
Anonymous	0.00	273.00	-273.00	-100.0%
Bequest	5,000.00	0.00	5,000.00	100.0%
Grateful Givers	1,309.24	2,135.85	-826.61	-38.7%
Gratitude	0.00	309.00	-309.00	-100.0%
H&I contribution	0.00	232.67	-232.67	-100.0%
Miscellaneous	0.00	47.50	-47.50	-100.0%
Total OTHER CONTRIBUTIONS	6,309.24	3,003.02	3,306.22	110.1%
Payroll Tax Refund	189.00	0.00	189.00	100.0%
SPECIAL EVENTS				
Hawaii Raffle	1,100.00	690.00	410.00	59.4%
Workshop Event	109.00	0.00	109.00	100.0%
Total SPECIAL EVENTS	1,209.00	690.00	519.00	75.2%
STEERING & IGR 7TH TRAD	332.00	234.75	97.25	41.4%
UNITY DAY income	167.33	1,950.00	-1,782.67	-91.4%
Total Income	34,448.48	29,739.39	4,709.09	15.8%
Cost of Goods Sold				
Cost of Goods Sold				
COG-Books	3,877.72	1,561.51	2,316.21	148.3%
COG-Meeting Schedules	-1.00	0.79	-1.79	-226.6%
COG-Pamphlets	77.50	56.88	20.62	36.3%
Cost of Goods Sold - Other	110.28	17.56	92.72	528.0%
Total Cost of Goods Sold	4,064.50	1,636.74	2,427.76	148.3%
Total COGS	4,064.50	1,636.74	2,427.76	148.3%
Gross Profit	30,383.98	28,102.65	2,281.33	8.1%
Expense				
ADVERTISING				
Monterey County Weekly	1,372.40	1,372.40	0.00	0.0%
Total ADVERTISING	1,372.40	1,372.40	0.00	0.0%
ANSWERING SERV.	649.40	684.60	-35.20	-5.1%
BANK CHARGES				
Insufficient Funds Fee	0.00	12.00	-12.00	-100.0%
Service Charges	0.00	6.00	-6.00	-100.0%
Total BANK CHARGES	0.00	18.00	-18.00	-100.0%

Profit & Loss Prev Year Comparison

January through June 2018

	Jan - Jun 18	Jan - Jun 17	\$ Change	% Change
BIRTHDAY EXPENSES				
Bday cof-supply	213.66	237.73	-24.07	-10.1%
Bday rent	1,200.00	1,000.00	200.00	20.0%
BIRTHDAY EXPENSES - Other	96.15	84.51	11.64	13.8%
Total BIRTHDAY EXPENSES	1,509.81	1,322.24	187.57	14.2%
CENTRAL OFFICE SEMINAR	30.00	0.00	30.00	100.0%
COMPUTER & SOFTWARE	335.37	296.06	39.31	13.3%
COPIER MAINTENANCE CONTRA...	350.79	316.81	33.98	10.7%
IGR RENT	180.00	0.00	180.00	100.0%
INSURANCE				
D&O Insurance	661.00	643.00	18.00	2.8%
Workmans Comp	0.00	109.57	-109.57	-100.0%
INSURANCE - Other	540.00	315.00	225.00	71.4%
Total INSURANCE	1,201.00	1,067.57	133.43	12.5%
INTERNET SERVICES				
Web host/Domain Name	0.00	180.00	-180.00	-100.0%
Website upgrade	1,408.00	0.00	1,408.00	100.0%
INTERNET SERVICES - Other	299.70	271.84	27.86	10.3%
Total INTERNET SERVICES	1,707.70	451.84	1,255.86	277.9%
LITERATURE	4,365.20	886.46	3,478.74	392.4%
MISCELLANEOUS	0.00	47.50	-47.50	-100.0%
NON-PROFIT FEES				
199 CA Exemp Org Annual Info...	10.00	0.00	10.00	100.0%
Total NON-PROFIT FEES	10.00	0.00	10.00	100.0%
OFFICE SUPPLIES				
OPEN HOUSE	0.00	37.36	-37.36	-100.0%
OFFICE SUPPLIES - Other	528.93	661.30	-132.37	-20.0%
Total OFFICE SUPPLIES	528.93	698.66	-169.73	-24.3%
Payroll				
Payroll Wages	12,606.22	14,845.36	-2,239.14	-15.1%
Taxes	-1,522.14	0.00	-1,522.14	-100.0%
Total Payroll	11,084.08	14,845.36	-3,761.28	-25.3%
POSTAGE				
Stamps	153.10	98.00	55.10	56.2%
Total POSTAGE	153.10	98.00	55.10	56.2%
Reconciliation Discrepancies	0.50	0.20	0.30	150.0%
RENT	4,926.00	4,926.00	0.00	0.0%
SPEC. EVENTS EXPENSES				
Holiday Banquet	200.00	0.00	200.00	100.0%
Workshop Event	223.12	0.00	223.12	100.0%
Total SPEC. EVENTS EXPENSES	423.12	0.00	423.12	100.0%
TELEPHONE	384.16	451.79	-67.63	-15.0%
UNITY DAY Expense	167.33	0.00	167.33	100.0%
Total Expense	29,378.89	27,483.49	1,895.40	6.9%
Net Ordinary Income	1,005.09	619.16	385.93	62.3%
Net Income	1,005.09	619.16	385.93	62.3%

MBAIAA
Balance Sheet
 As of June 30, 2018

	Jun 30, 18
ASSETS	
Current Assets	
Checking/Savings	
CHANGE FUND	77.04
CHASE - OPERATING (...0935)	14,113.05
CHASE - PRUDENT RES (...4798)	15,784.75
Total Checking/Savings	29,974.84
Other Current Assets	
Inventory	
Books	1,981.99
Electronic Media	342.40
Medallions	508.60
Meeting Schedules	32.21
Pamphlets	1,049.79
Inventory - Other	793.86
Total Inventory	4,708.85
Undeposited Funds	359.81
Total Other Current Assets	5,068.66
Total Current Assets	35,043.50
Other Assets	
Security Deposit	620.00
Total Other Assets	620.00
TOTAL ASSETS	35,663.50
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Payroll Liabilities	-3,155.24
Payroll Tax Liability	3,089.68
Sales Tax Payable	36.70
Total Other Current Liabilities	-28.86
Total Current Liabilities	-28.86
Total Liabilities	-28.86
Equity	
Opening Bal Equity	16,697.15
Retained Earnings	17,990.00
Net Income	1,005.21
Total Equity	35,692.36
TOTAL LIABILITIES & EQUITY	35,663.50